

Response to Queries Received in Pre Bid Meeting

Sr. No.	Query Sr. No.	RFP Page No.	RFP Clause No	RFP Clause	Suggestion/Deviation/Remark by Bidder	Bank's Remarks
1. M/s Digital India Security Products Pvt. Ltd.						
1	1	2	7	The Bidder shall deposit Rs. 5000/- (Five Thousand Only) in the form of Demand Draft in favour of "The Managing Director, Kangra Central Cooperative Bank Limited, Dharamshala (HP)" payable at Dharamshala	We are the NSIC and MSME Registered Firm. So, Please give exemption in Application Fee.	No Change
2	2	2	8	The bidder shall pay the respective amount of Bid Security (EMD) Rs. 2,00,000/- (Rupees Two Lacs only) by way of Fixed Deposit/bank guarantee in favour of "The Managing Director, Kangra Central Cooperative Bank Limited, Dharamshala (HP)" drawn on any Nationalized Bank/Scheduled Bank and payable at Dharamshala and must be valid for (6) six month. Bids received without tender fees and Earnest Money deposit (EMD) shall stand rejected and thus shall not be considered for evaluation etc. at any stage.	We are the NSIC and MSME Registered Firm. So, Please give exemption in Earnest Money deposit (EMD)	No Change
3	3	15	3.12	The successful Bidder(s) shall furnish a security in the form of bank guarantee @ 5% of the total value of the order to the Bidder, valid for 03 years from the date of order, which shall be discharged thereafter.	As per government guidelines Performance Bank Guarantee should be 3% of the total work order.	No Change
4	4	40	Form for Financial Capability	FORM FOR FINANCIAL CAPABILITY for Financial Year 2018-19, 2019-20 & 2020-21	As asked by the Bank for Financial Year 2018-19, 2019-20 & 2020-21. 2020-21 Balance Sheet audit is late due to Covid-19 & in under process. So, please accept the Total Turnover Certificate for the Financial Year-2020-21 certified by Chartered Accountant on Letter Head and FINANCIAL CAPABILITY of 2017-18, 2018-19 & 2019-20.	Note: Due to prevailing situation arising out of Pandemic caused by COVID-19 virus, for Financial Year-2020-21 balance sheet certified by Chartered Accountant on Letter Head may be considered. If bidder provides wrong information, bank may terminate the contract/order and may impose suitable penalty in terms of forfeiting bank guarantee, EMD etc.
2. M/s Aru New Era Network Solution Pvt. Ltd.						
1	1	8 & 34	Relevant Business Continuity	The Bidder should be in the business of Surveillance system Services/AMC for at least 5 years as of 31st August, 2021.	Please Reduce the AMC Years Limit to 2 Years instead of 5 Years.	No Change
2	2	8 & 34	Total Turnover	Average Annual Sales Turnover of the firm should be at least Rupees Three Crores (Rs. 3.0 Cr.) for ICT/CCTV Cameras/Surveillance system during the last three (3) financial years as on 31st March, 2021.	Please Reduce the Average Annual Sales Turnover for ICT/CCTV Cameras System.	Average Annual Sales Turnover of the firm should be at least Rupees Two Crores (Rs. 2.0 Cr.) for ICT/CCTV Cameras/Surveillance system during the last three (3) financial years as on 31st March, 2021.
3	3	8 & 34	Turnover from AMC	Average Annual Sales Turnover should be Rupees Fifty Lacs (Rs. 50 Lacs) or more generated from services related to AMC during the last three (3) financial years as of 31st March, 2021.	Please Remove the Annual Sales Turnover which related the Services to AMC.	Average Annual Sales Turnover should be Rupees Thirty Lacs (Rs. 30 Lacs) or more generated from services related to AMC during the last three (3) financial years as of 31st March, 2021.

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3. M/s Raaz Communication						
1	1	8 & 34	Legal Entity	<p>a. Bidder should be registered either under Companies Act, 1956 or registered under Limited Liability Partnerships (LLP) Act, 2008</p> <p>b. Should have been in operation for last five years as on 31st August, 2021.</p> <p>c. Should have been in operation for last five years as on 31st August, 2021.</p>	<p>According your tender ref no KCCB/CCTV/2021/1, Please open the opportunity for the Proprietorship firms. According to the under Legal entity clause only the Pvt. Ltd companies are eligible for this tender. Due to this clause all other ways closed for other Proprietorship firms/companies. Please do the needful.</p>	<p>a. Bidder should be registered either under Companies Act, 1956 or registered under Limited Liability Partnerships (LLP) Act, 2008.</p> <p style="text-align: center;">or</p> <p>Bidder should be Proprietorship Firms fulfill all other eligibility criteria.</p> <p>b. Should have been in operation for last five years as on 31st August, 2021.</p> <p>c. The bidder should have PAN and GST numbers.</p>
4. M/s Excel Marketing Corporation						
1	1	8 & 34	Legal Entity	<p>a. Bidder should be registered either under Companies Act, 1956 or registered under Limited Liability Partnerships (LLP) Act, 2008</p> <p>b. Should have been in operation for last five years as on 31st August, 2021.</p> <p>c. Should have been in operation for last five years as on 31st August, 2021.</p>	<p>Only Bidder should be registered either under Companies Act, 1956 or registered under Limited Liability Partnerships (LLP) Act, 2008. I humbly request you to kindly also allow Proprietorship Firm to take part in this Bid.</p>	<p>a. Bidder should be registered either under Companies Act, 1956 or registered under Limited Liability Partnerships (LLP) Act, 2008.</p> <p style="text-align: center;">or</p> <p>Bidder should be Proprietorship Firms fulfill all other eligibility criteria.</p> <p>b. Should have been in operation for last five years as on 31st August, 2021.</p> <p>c. The bidder should have PAN and GST numbers.</p>
2	2	8 & 34	Turnover from AMC	<p>Average Annual Sales Turnover should be Rupees Fifty Lacs (Rs. 50 Lacs) or more generated from services related to AMC during the last three (3) financial years as of 31st March, 2021.</p>	<p>Average Annual Sales Turnover should be Rupees Fifty Lacs (Rs. 50 Lacs) or more generated from services related to AMC during the last three (3) financial years as of 31st March, 2021. I humbly request you to kindly remove this point as such high AMC revenue is not available in the State of HP.</p>	<p>Average Annual Sales Turnover should be Rupees Thirty Lacs (Rs. 30 Lacs) or more generated from services related to AMC during the last three (3) financial years as of 31st March, 2021.</p>